

Education

CCIM Designation (1991) - CCIM Institute
Bachelor of Science Degree (1980) - Cortland State University

Summary of Qualifications

- 25 years experience, Licensed Real Estate Broker in New York State
- Licensed Real Estate Broker in South Carolina
- Sold and leased over \$165 million in property



Jim Pappas, CCIM

Professional Affiliations

- CCIM Institute
- New York State Commercial Association of Realtors (NYSCAR) - Charter Member
- Greater Rochester Association of Realtors (GRAR)
- National Association of Realtors (NAR)

Completed Sale and Lease Transactions

Listed and sold former Ford Automotive dealership property comprising 27,000 square feet on 4.2 acres to CountryMax Stores – Sale price \$1.1 million.

Leased and sold more than 250,000 square feet of office space valued at over \$22.8 million during 2006, 2007 and 2008. 33 total transactions were completed.

Listed and sold Regency Apartments, an 88-unit apartment complex totaling over 107,000 SF - Sale price \$4.25 million.

Represented Preferred Care/MVP Health Care in leasing of their corporate headquarters totaling over 138,000 square feet of office space located at Alexander Park, Rochester, NY.

Successfully negotiated 19 sale and lease transactions for Walgreen's, CVS and Rite Aid.

Represented Schwan's Home Service, Inc., one of the country's largest branded frozen food companies, in locating the site of their new distribution center. Schwan's invested \$2.3 million to build a new 15,000 SF facility in Rochester.

Acted as exclusive broker and tenant representative for Monroe Wheelchair in the leasing of their 25,000 square foot office/retail location on Monroe Avenue in Pittsford, NY.

Handled site selection process for Perkins Restaurant & Bakery for the development of multiple restaurant locations throughout the greater Rochester and Buffalo regions.

Represented Preferred Care in the negotiation of 70,000 square feet of office space at Monroe Square in Rochester, NY as well as leasing of additional office spaces at the former Genesee Hospital complex in Rochester.

Listing broker for sale of 68,000 SF corporate headquarters property on Monroe Ave in Pittsford - Sale price \$2.2 million.

Buyer's broker in purchase of 165,000 sq. ft. mixed use center anchor tenanted by Xerox Corp. - Sale price \$4 million.

Jim Pappas Commercial Real Estate
900 Jefferson Road, Suite 123, Rochester, NY 14623
(585) 424-6007
jim@jimpappas.net

